

THE
'LOHMAN CABBAGE'
CONFLICT MODEL

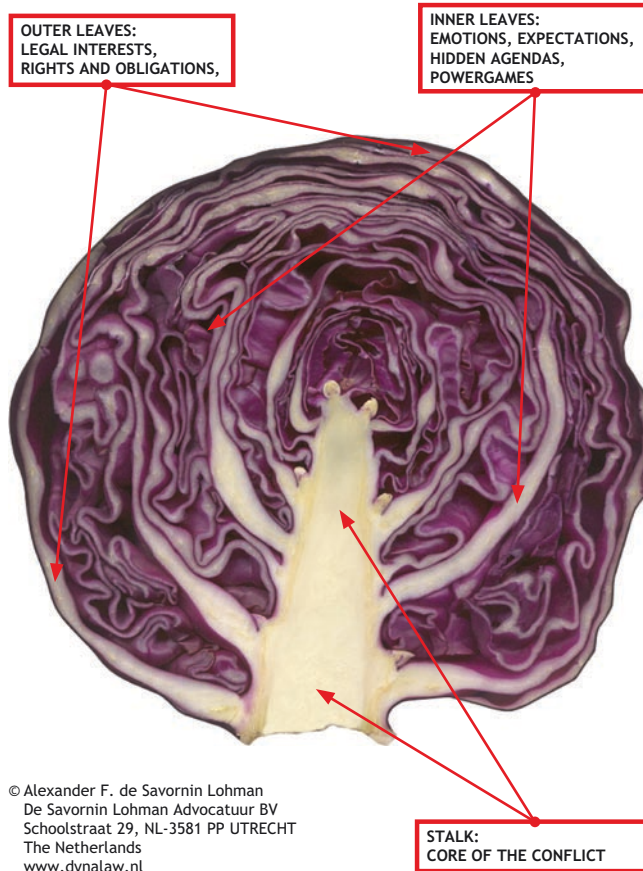
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THE LOHMAN CABBAGE CONFLICT MODEL

basis for a sustainable dynamic legal core approach



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DYNALAW CONFLICT MANAGEMENT

- The Dynalaw Conflict Management approach likens the ‘anatomy’ of a conflict to a head of cabbage, the cabbage representing a phase in the growth process.
- The outer leaves stand for the rights and obligations that can be enforced in court. The inner leaves - yet undeveloped and entangled - represent the emotions, power games, hidden agendas, conflicts of interest and expectations, etc.
- All leaves sprout from the core - the heart of the conflict - that has the potential to grow. The core and the inner leaves are designed to shape the new plant - its stem, leaves, flowers and seeds. The outer leaves protecting the plant during the winter will then die.
- A sustainable legal approach fosters the growth process, enabling the flexible ‘outer leaves’ to open up easily and allow the core to grow out. Judicial decisions deal with the surface - or outer leaves - of conflicts only. Rather than foster growth they block this natural process by artificially fastening the outer leaves in ‘the legal position’.
- A conflict is like an exciting drama. The client is the main actor. When he consults a lawyer he needs help to strengthen his position in the long term. Fighting for one’s right leads to only short-term results.
- Dynalaw employs a core approach in which legal interests as well as emotions have their place. Dynalaw empowers the client to make use of all of his opportunities in the conflict, to act out his unique role on ‘stage’ and to master the plot. Law is the main tool for that purpose.